

JANUARY
SPIFFS
2025

TIP: Did you know that with Juniper Networks, you can increase your earning potential by offering a complete suite of managed edge and local area networking services – all from a single trusted supplier? Pairing Wi-Fi and switching support with managed security services creates a powerful combination. This not only enhances the customer experience, but also maximizes revenue per sale. In addition to Juniper Networks, other offerings qualify for the SPIFF mentioned here. Ask your Channel Manager about the broad list of managed network solutions available from TPx.

KICK OFF 2025
WITH THESE
GREAT MONEY
MAKERS

MANAGED SERVICES
5X^{MRR} **3X^{MRR}**
NEW CUSTOMER EXISTING

- MANAGED** | ENDPOINTS
FIREWALLS
BACKUPS
SD-WAN
NETWORKS
EDGE
LAN
+ SECURITY
AWARENESS
TRAINING



SPIFF program effective for eligible sales closed between 1/1/25 and 1/31/25 (signed/dated and closed/won in TPx systems) 5x SPIFF for new customer sales • New customer is defined as contracted business with no existing services from TPx • 3x SPIFF for existing customer sales • Excludes all Microsoft, Inbox Detection & Response (IDR), Data Center, Business Internet and TPx Ethernet Network Service • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Excludes reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change program without notice

