

JANUARY
SPIFFS
2025

As businesses increasingly rely on Microsoft Teams for collaboration, many struggle to unlock its full potential as a comprehensive communications platform. UCx with Microsoft Teams provides a unified and reliable approach to business calling – without the complexity.

NEW
UCX with
MICROSOFT
TEAMS

6X MRR

NEW & EXISTING
CUSTOMERS

Excludes Microsoft 365 Licensing

KICK OFF 2025
WITH THESE
GREAT MONEY
MAKERS

UCX with
WEBEX
or UCX
SMARTVOICE

5X MRR **3X** MRR

NEW CUSTOMER EXISTING



SPIFF program effective for eligible sales closed between 1/1/25 and 1/31/25 (signed/dated and closed/won in TPx systems) For UCx with Microsoft Teams, 6x is for new and existing customers • For UCx with Webex and Smartvoice, 5x SPIFF for new customer sales • New customer is defined as contracted business with no existing services from TPx • For UCx with Webex and Smartvoice, 3x SPIFF for existing customer sales • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • **Excludes Microsoft 365 Licensing** • Excludes Virtual Fax, Inbound Toll Free, Remote Call Forwarding • Excludes reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change program without notice

