

1CX+CXone: The Path to **10X** in Commissions

NICE

1CX : CXone

**NEW UCaaS Offering +
Leading CX AI Platform**

10X SPIFF

NICE

NICE
CXone

1CX : **NICE**
CXone

- **1X** for 1 year term
- **2X** for 2 year term
- **6x** for 3 year term
- **2X** for 1 year term
- **4x** for 2 year term
- **10x** for 3 year term

- Applies to all new deals registered for up to 150 contact center seats (No limit on UC seats) registered from 8/1/2023 and 06/30/2024 and closed between 1/1/2024 to 12/31/2024
- Commission based on the minimum committed of the *Monthly Recurring Revenue (MRR)* *Paid on commissionable products only*

- *Full Terms and Conditions can be found online at:
<https://nice.highspot.com/items/65c41454a1dc0ef4cdd75a24>

1CX+CXone SPIFF:

Terms and Conditions



- Applies to all new deals registered by TSDs for up to 150 contact center seats (No limit on UC seats) registered from 8/1/2023 and 06/30/2024 and closed between 1/1/2024 to 12/31/2024
- *Commission based on the minimum committed of the Monthly Recurring Revenue (MRR) with minimal committed term of 12 months*
Paid on commissionable products only
- Commission will be paid following go-live, first invoice of contract minimum and upon expiration of any 'walk away' clause.
- A new Logo, is a company and its subsidiaries not currently doing business with NICE or the first-time sale of the NICE ACD on a company level and all its subsidiaries.
- Deep discount deals and ramp deals should be discussed with channel leaders to determine spiff amount and will be paid based on written communication by SVP Channels.
- In a case of more than one SPIFF eligible, NICE will only make one SPIFF payment, which will be the Bonus that yields the greater Bonus payment
- Contracts cancelled for any reason within first six months after go-live are subject to full chargeback and recovery. Chargebacks may be offset against any commissions due.
- NICE reserves the right to change the terms and conditions at any time.

