

# 2024 ACC Business Accelerator

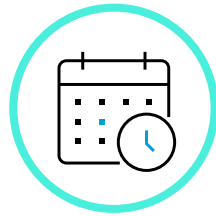
Existing ACC Business TSD Subagents (Must process under EL Code)

ACC Business Traditional/Specialty Agents (Must process under Agent Code)



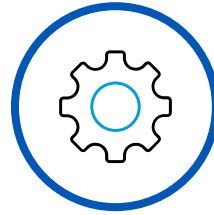
## Products

ACC Business Fiber ADI/  
AVPN/ AIA/ Ethernet  
Max Payout \$15,000



## Period

11/01/23 – 06/30/24



## Tracking

Automatically tracked by AT&T;  
no submission necessary



## Payouts

Paid directly to TSD/SP Firm via ACC  
Business commission cycle

**Products:** ACC Business Fiber Services (ADI, AVPN, AIA Broadband II speeds - Fiber connectivity, Ethernet) are eligible under this promotion. Only new services qualify; move orders, upgrades, strategic migrations, and product migrations as defined by the SP Agreement will not qualify for calculation under this program.

**Period:** 11/01/2023 – 06/30/2024 or until funds are depleted. Orders must be received and input in the ACC Order Tracking Information System (OTIS) with a Record Date no later than 6/30/2024. Services must be active and have a bill start date before 11/30/2024.

**Eligibility:** ACC Business Traditional and Specialty Solution Provider Agents and Existing Tech Distributor Subagents will qualify for this promotion. AT&T is eligible to revoke participation any time and for any reason. Solution Providers must be active and in good standing under the ACC Business agreements to be eligible for award.

**Calculations & Validation:** AT&T Channel Marketing will rely on AT&T Sales Operations to validate Traditional and Specialty Solution Provider Agent and TSD Subagent eligibility and provide results for ACC Business Production.

**Payouts:** Max Payout per TSD Sub ID is \$15,000. Max payout per Traditional/Specialty SPID is \$15,000. Award will be paid directly to the Solution Provider firm via standard ACC Business commission cycle, after the Service has been set up in the ACC Biller. If there are delays or issues with the submission of the award, Channel Marketing will alert AT&T Sales Leadership and the Primary/Secondary/Com Contacts at the respective Solution Provider firms.

AT&T reserves the right to recoup incentive funds for post-installation fallout and/or remove Solution Provider Firm from future incentives. **AT&T may terminate or cancel the incentive at its sole discretion at any time.**