

2024 ACC Business Subagent Activator (Tech Distributors)

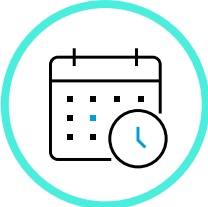
NEW ACC Business TSD Subagents activated from 10/01/2023 – 06/30/2024



Products

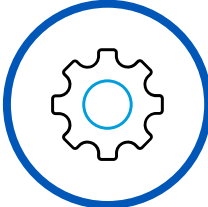
ACC Business Fiber: ADI/
AVPN/AIA/ Ethernet

Max Payout per Subagent
is up to \$25,000



Period

Activated Subs: 10/01/23- 6/30/24
Orders: 11/01/23 – 06/30/24



Tracking

Automatically tracked by AT&T;
no submission necessary



Payouts

Paid directly to Tech Distributor
firm via ACC Business commission
cycle

Products: ACC Business Fiber Services (ADI, AVPN, AIA Broadband II speeds - Fiber connectivity, Ethernet) are eligible under this promotion. Only new services qualify; move orders, upgrades, strategic migrations, and product migrations as defined by The SP Agreement will not qualify for calculation under this program. **Period:** 11/01/2023 – 06/30/2024 or until funds are depleted. Orders must be received and input in the ACC Order Tracking Information System (OTIS) with a Record Date no later than 6/30/2024. Services must be active and have a bill start date by 11/30/2024. **Eligibility:** Under each participating Tech Distributor firm, new subagents registered between 10/01/2023 and 06/30/2024 will qualify for this promotion. AT&T is eligible to revoke participation any time and for any reason. Tech Distributors must be active and in good standing under the ACC Business agreements and defined as a Tech Distributor to be eligible for award. This incentive is available to Tech Distributors (and its subagents) only. **Calculations & Validation:** AT&T Channel Marketing will rely on AT&T Sales Operations to validate Subagent eligibility and provide results for ACC Business Production. **Payouts:** Max Payout per TSD Sub ID is \$25,000. Award will be paid directly to the Tech Distributor firm via standard ACC Business commission cycle, after the Service has been set up in the ACC Biller. If there are delays or issues with the submission of the award, Channel Marketing will alert AT&T Sales Leadership and the Primary/Secondary/Com Contacts at the respective Tech Distributor firms. AT&T reserves the right to recoup incentive funds for post-installation fallout and/or remove Tech Distributor firm from future incentives. **AT&T may terminate or cancel the incentive at its sole discretion at any time.**