

First Order SPIFF - 100% Termed MRR

for Megaport Services purchased in the first month by a New Customer on 12 Month, 24 Month, or 36 Month Term from February 12, 2024 and June 30, 2024.

How to qualify for the Termed MRR SPIFF?

1. You need to submit your “Lead” through our Deal Registration Form - [Click Here](#).
2. Megaport will acknowledge by sharing results from Existing Customer and Channel Conflict review.
3. You introduce Megaport Sales Executive (SE) into the Customer Account.
4. Megaport will officially accept your “Lead Registration” upon the Megaport SE Engagement.
5. Megaport SE will present quotes with a 12 Month, 24 Month, or 36 Month Term on Port, MCR, MVE, VXC, Internet, and Global WAN services.
6. Megaport Services will be eligible for the SPIFF once the Customer provisions.

For questions, please reach out to Agents.US@Megaport.com.

Terms: Offer valid for Port, Megaport Cloud Router (MCR), Megaport Virtual Edge (MVE), Virtual Cross Connects (VXCs), Megaport Internet, and Global WAN services provisioned on a 12 Month, 24 Month, or 36 Month Term by a New-to-Megaport customer within their first month. Lead must have been registered, verified, and accepted by Megaport Channel Account Manager. MRR is calculated to exclude taxes, non-eligible services, and normal commission rate. SPIFF Payment made to TSD for pass-through. Customer must order services prior to June 30, 2024.