



Earn Up to 5X When You Sell Webex Today!

Big Bonuses Plus Evergreen Commissions

Why Sell Webex?

Arm your customers with world class Webex technology and earn larger than ever bonuses as well as evergreen monthly commissions. With the innovation and features within Webex, it has never been easier to satisfy customers and earn a healthy payout for selling collaboration tech. Your customers can implement hybrid work models, return to the office with ease, and support their collaboration strategy well into the future.

The Bonuses We Offer Today

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| Earn a 5X SPIFF up front upon closing a minimum 3-year, annual prepaid contract – Your best option for huge earnings! | Earn a 3X SPIFF up front after closing a 1- or 2-year annually billed contract or a 3-year monthly billed contract. | Close a monthly billed 1- or 2-year deal and receive a 1X SPIFF one-time bonus. |
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| CONTRACT TERMS | 1X | 3X | 5X |
|--------------------------------------|----|----|----|
| 1- & 2-Year contract billed monthly | ● | | |
| 1- & 2-Year contract billed annually | | ● | |
| 3 Year contract billed monthly | | ● | |
| 3-year contract billed annually | | | ● |

Get Started

To take advantage of these amazing offers, reach out to your broker rep today!

Telarus Partners

To qualify, must be an active agent. Applicable to active agents under all commission plans. For all qualifying accounts activate from [January 27, 2024 - July 27, 2024](#). The agent will be paid bonus based on the Webex Monthly Recurring Charge (MRC) at the end of the month in which the account is activated. Webex MRC includes Webex Flex Meetings and Calling, not including PSTN. Demo accounts or agent discount accounts do not qualify for this bonus. Applicable to new customers activated from [January 27, 2024 - July 27, 2024](#). Customer must be on a **minimum of a one-year contract**. One or two-year contract terms will be eligible for a 1X bonus on Webex MRC. Three-year or longer contracts will be eligible for a 3X bonus on Webex Flex Meetings & Calling MRC. For any contract that the customer pays one year up front / on an annual basis, agent will be paid an incremental 2X bonus on Webex MRC. (i.e. a 3X bonus on 3 year contract plus 2X bonus on annual payment for a total 5X bonus). The following parts of the customer invoice are non-commissionable and are not included in MRC for purposes of calculating SPIFFs: Public Switch Telephone Network charges, Services, Taxes, Freight.

This SPIFF promo is in addition to any upfront commission plans. Promo does not apply to upsell accounts. Bonus amount does not include hardware values. Customer contract must be signed and submitted to Cisco by [July 27, 2024](#). Accounts must be activated by [July 27, 2024](#). Should the customer cancel service within twelve months (365 days) of acceptance by Cisco, compensation paid as incentive payments will be assessed a charge-back of the full SPIFF value on the commissions program. If applicable, contact your master agent for payment timeline.