

# webex Contact Center

## Up to 9x MRC When You Sell Contact Center

*Big bonuses plus evergreen commissions*

Help your customers to execute an intelligent, flexible and delightful experience and earn larger than ever bonuses as well as evergreen monthly commissions. Exceed their expectations with Webex Contact Center solutions that capitalizes on previous investments of 36,000 loyal contact center customers and 3.6 million agents globally and earn a healthy payout for selling Webex Contact Center. Your customers will have a future proof investment that saves them money today.

### The Bonuses We Offer Today

Earn a **9X SPIFF** up front upon closing a minimum 3-year, annual prepaid contract – Your best option for huge earnings!

Earn a **6X SPIFF** up front after closing a 1- or 3-year annually billed contract.

Close a monthly billed 1- or 2-year annual prepaid deal and receive a **1.5X SPIFF** one-time bonus.

SPIFFS for Webex Contact Center	SPIFF	Annual Prepay	Min. 3 Yr Deal	Total Potential SPIFF
Cisco WxCC Licenses	6x	+1.5	+1.5	9.0x
Solution Support WFO/	6x	+1.5	+1.5	9.0x
WFM 3rd Party	1x			1x

## Get Started

To take advantage of these amazing offers, reach out to your broker rep today!

Telarus Partners

To qualify, must be an active agent. Applicable to active agents under all commission plans. For all qualifying accounts activate from **January 28, 2024 - July 27, 2024** the agent will be paid bonus based on the Contact Center Monthly Recurring Charge (MRC) at the end of the month in which the account is activated. MRC for purposes of calculating SPIFFs does not include Public Switch Network Telephone charges (PSTN), storage add-ons, digital channels, telephone number, Services, Taxes, Freight or Hardware. Eligibility requirements may apply. Applicable to new customers activated from **January 28, 2024 - July 27, 2024**. Customer must be on a minimum of a one-year contract. One or two-year contract terms will be eligible for a +1.5x bonus on Contact Center MRC. Three-year or longer contracts will be eligible for a +1.5 bonus. For any contract that the customer pays one year up front / on an annual basis, agent will be paid an incremental +1.5 bonus on Contact Center MRC.

This SPIFF promo is in addition to any upfront commission plans. Promo does not apply to upsell accounts. Bonus amount does not include hardware values. Customer contract must be signed and submitted to Cisco by **July 27, 2024**. Accounts must be activated by **July 27, 2024**. Should the customer cancel service within twelve months (365 days) of acceptance by Cisco, compensation paid as incentive payments will be assessed a charge-back of the full SPIFF value on the commissions program. If applicable, contact your technology services distributor for payment timeline.