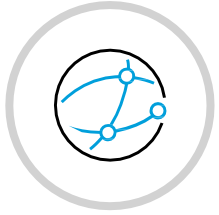
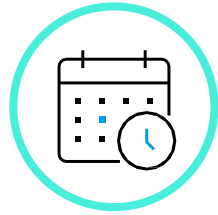


# 2024 Cisco Meraki (Tech Distributors)



## Product

Cisco Meraki Better and Best Bundles



## Period

6/1/2024-8/31/2024  
\*with potential quarterly extensions



## Payout

Paid to TSD at rate below

	Better	Best
Per unit	\$100	\$300

**Products:** Cisco Meraki, better and best bundles coupled with AT&T Dedicated Internet. Incentive only applies to 36-month term agreements and bundles may not be broken or substituted in any way. **Period:** Deals must be registered and closed within the incentive period starting June 1, 2024, through August 31, 2024, or until funds are depleted. **Calculations & Validation:** AT&T Channel Marketing will rely on AT&T Sales Operations to provide results for AT&T Business production. TSDs may request a copy of the data set to review the final calculations any time before October 31, 2024. **Eligibility:** TSDs will be individually invited to this program based on leadership decision; AT&T is eligible to revoke participation at any time and for any reason. TSD must be active and in good standing under the respective AT&T Alliance and ACC Business agreements to receive any cash awards. **Payouts:** Award will be paid directly to TSD firm via the monthly Commission statement one month in arrears of production. If for any reason AT&T is unable to fulfill this activity in either the method or timing, Channel Marketing will alert both AT&T Sales Leadership and the Primary contacts at the TSD firms as soon as possible. Bonus awards will be subject to recoup for orders per Chargeback section of Appendix 1 – Compensation Guidebook or orders cancelled before installation.

**AT&T is eligible to cancel or suspend this program via written notice at any time for any reason during the above period.**