

# **AgileBlue Partner Incentive**

FOR DEALS CLOSING IN 03 2024



## Earn 2X MRR

Deal size must be at least \$1,000 MRR with a 36-month commitment\*\* Additional \$1,000 for first-time deal with a 36-month commitment

\*Deal needs to be signed by September 30th, 2024. All deals must be registered. Commission will be paid upon first paid invoice. \*\* We offer deal protection when a new opportunity is registered with a guarantee of the largest discount on that opportunity.

## Who is **AgileBlue?**

AgileBlue Cerulean combines Al-powered cybersecurity with the 24/7 human touch you trust. Our SecOps platform autonomously detects, investigates, and responds to endpoints, network, and cloud cyber-attacks faster and more accurately than a traditional SOC or SOAR.

Our technology is both intelligent and automated, but we take a custom approach for every client we work with, analyzing and detecting exactly what matters most. Our products are entirely cloud-based with advanced machine learning and user behavior analytics, all supported by our U.S.-based team of cyber experts.

## The AgileBlue Difference



#### **Proactive Risk Visibility & Scoring**

Our proprietary algorithms continuously scan your external and internal attack surfaces, identifying vulnerabilities and providing a detailed action plan to score your risk and close security gaps.



#### **AI-Powered Automation**

Say goodbye to tedious manual tasks and overwhelming data analysis. Our advanced algorithms correlate essential data to detect, analyze, and respond to threats, allowing your security team to focus on strategic decision-making.



#### **AI-Powered SOAR Built** from the Ground Up

We built our Al-powered SOAR technology from the ground up, designed to effectively orchestrate and autonomously respond to cyber threats across endpoints, networks, and the cloud. With seamless, native integrations, our solution is entirely Al-driven and user-friendly, eliminating the need for clunky add-ons.



#### Support & **Customer Service**

We leave the automation to our tech, and our team is always ready for any help you need. We'll break down the info when you're in a crisis, and in between you'll get consistent update meetings, one-on-one support, and quick access to real people when you need them.













### Our Cerulean Al Platform



## Reduce Vendor Sprawl With 7 Critical SecOps Modules in One Single Platform

The AgileBlue Cerulean AI platform offers a comprehensive, all-in-one solution, incorporating a 24/7 Security Operations Center (SOC), Security Information and Event Management (SIEM), Security Orchestration, Automation, and Response (SOAR), and eXtended Detection and Response (XDR)| Endpoint Detection and Response (EDR) technologies. With ongoing external and internal scanning, we identify vulnerabilities and address gaps in your cybersecurity strategy. Our platform is rapid at detecting cyber threats in the cloud, networks, APIs, and endpoints

## Your Partner in CyberSecurity Excellence

We are here to support you in enhancing your expertise in selling top-notch cybersecurity solutions. Our team is dedicated to providing you with the resources, training, and guidance you need to succeed. Whether you need technical insights, marketing materials, or one-on-one support, we're committed to helping you achieve your sales goals and become a trusted advisor in the cybersecurity industry.

**Get in Touch!** 

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