

Channel Partner: 1X MRR Fiber Incentive

Incentive Detail:
Receive **1X MRR** for all
NEW FIBER (New Logo) sales entered from
7/1/2024 – 9/30/2024

optimum.
business

Business Rules:

- Sales Dates: 7/1/2024 – 9/30/2024
- Minimum term commitment required for all fiber deals: 3 years
- Per deal MRR capped at \$10K (anything over \$10k requires VP approval)
- Promotional bonuses will be included in the following month's commission statement
- Incentive specifically and strictly for our sub-agents
- Sales are defined as sold customer entered in the billing system with a schedule date
- Construction projects will not count as a sale until construction is completed and the sale is entered into the billing system with a scheduled install date (within promotional term)
- All disconnects prior to month 24 of the agreement term will result in a full charge back of any promotional bonuses paid to the Master Agent Partner
- If not installed within 90-days of sale date, chargeback of any promotional bonuses paid to the Master Agent Partner will occur
- Valid for **NEW** Fiber sales (New Logo) **w/ >\$500 MRR**
- Management reserves the right to adjust sales attainment based on non-workable orders
- Conversion from Coax to Fiber do not qualify
- This promotion **can** be used in conjunction with any customer facing Promotion running
- Type 2 (Off-Net Sales) are excluded