2024 PARTNER

JULY

UCX WITH WEBEX UCX MICROSOFT TEAMS

MANAGED ENDPOINTS MANAGED FIREWALLS MANAGED BACKUPS MANAGED SD-WAN MANAGED NETWORKS MANAGED EDGE MANAGED LAN SECURITY AWARENESS TRAINING

5X FOR NEW CUSTOMER 3X FOR EXISTING CUSTOMER

SUMMERTIME BLUES

MRF

Ask about the Q3 \$10k Partner Giveawa<u>y!</u>

SPIFF program effective for eligible sales closed between 7/1/24 and 9/30/24 (signed/dated and closed/won in TPx systems) 5x SPIFF for new customer sales • New customer is defined as contracted business with no existing services from TPx • 3x SPIFF for existing customer sales • Excludes Microsoft 365, Virtual Fax, Inbound Toll Free, Remote Call Forwarding, Inbox Detection & Response (IDR), Datacenter, Business Internet and TPx Ethernet Network Service • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Excludes reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has billed • Canceled/disconnected order in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change program without notice