

2024 PARTNER SPIFFS

HARVESTXTRA

PARTNER GIVEAWAY

Earn tickets for the Partner \$10,000 Giveaway by closing New Customer (NNL) opportunities from October 1 through December 31, 2024

Up to 10 Tickets per New Customer (NNL)

TWO PARTNERS WILL

EACH WIN \$5.000

- 1st NNL= 1 Ticket
- 2nd NNL = 5 Tickets
- 3rd+ NNL = 10 Tickets

Large Order Bonus

MRR > \$2.500 = 5 Tickets

MRR > \$5,000 = 10 Tickets

MRR > \$10,000 = 15 Tickets

Harvest loads of cash this fall

SPIFF program effective for eligible sales closed between 10/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems) A new customer is defined as contracted business with no existing services from TPx • Order must be over \$250 MRR to qualify for ticket(s) • Only orders with 3-yr minimum terms will qualify • NRR Services and Equipment billed on installments are excluded and will not earn tickets • Sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • TPx reserves the right to change the program without notice • For the two \$5,000 giveaway drawings, partner is defined as Selling Agent (unique email) • Drawing to take place on or before January 31, 2025

