

**OCTOBER**

2024 PARTNER  
**SPIFFS**

# HARVEST XTRA

## UCX | MANAGED SERVICES

# 5X MRR

5X FOR NEW CUSTOMER  
3X FOR EXISTING CUSTOMER

UCX WITH WEBEX  
UCX MICROSOFT TEAMS  
UCX SMARTVOICE

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MANAGED ENDPOINTS  
MANAGED FIREWALLS  
MANAGED BACKUPS  
MANAGED SD-WAN  
MANAGED NETWORKS  
MANAGED EDGE  
MANAGED LAN  
SECURITY AWARENESS  
TRAINING

See page 5 for  
10k Partner  
Giveaway  
details

**SPIFF program effective for eligible sales closed between 10/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems)** 5x SPIFF for new customer sales • New customer is defined as contracted business with no existing services from TPx • 3x SPIFF for existing customer sales • Excludes Microsoft 365, Virtual Fax, Inbound Toll Free, Remote Call Forwarding, Inbox Detection & Response (IDR), Data Center, Business Internet and TPx Ethernet Network Service • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Excludes reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change program without notice

**TPX**