

Earn More by Securing More

with Comcast Business



Comcast Business Solutions Advisors can earn a SPIF payment from \$3,000 - \$100,000 when selling from our portfolio of security solutions. **The more you sell, the more you can earn!**

YOU CAN EARN	ON DEALS
\$3K	\$3,000 - \$4,999 MRR
\$5K	\$5,000 - \$9,999 MRR
\$10K	\$10,000 - \$14,999 MRR
\$15K	\$15,000 - \$19,999 MRR
\$20K	\$20,000 - \$24,999 MRR
\$50K	\$25,000 - \$39,999 MRR
\$80K	\$40,000 - \$49,999 MRR
\$100K	\$50,000 MRR and above
INCREASED SPIF PAYOUT PER MRR	

The Specifics

- **SPIF is paid when sale includes at least one of these eligible products:** Secure Access Service Edge (SASE), Managed Detection & Response (MDR), Endpoint Detection & Response (EDR), Threat Management & Response (TMR), and/or DDoS Mitigation.
- Minimum Sales Order Agreement (SOA) term of 36 months.

Eligibility Period: June 22, 2024 and December 21, 2024

Sales must be Order Accepted between June 22, 2024 and December 21, 2024.

Eligible Recipients

All Comcast Business Solutions Advisor partners in good standing are eligible for this SPIF.

For More Information

Contact your Comcast Business Partner Sales Manager.

Comcast Business Security Solutions

Secure Access Service Edge (SASE):

A robust, unified networking solution that merges SD-WAN with advanced cloud-based security.

Managed Detection & Response (MDR):

Comprehensive, managed security solution that helps safeguard data and businesses from evolving cyber threats.

Endpoint Detection & Response (EDR):

Cost-effective ransomware and advanced malware mitigation for endpoints.

Threat Management & Response (TMR):

Integrates advanced threat management and responsive measures to proactively address security incidents.

DDoS Mitigation:

Detects and defends against distributed denial of service (DDoS) attack traffic.

COMCAST
BUSINESS

Solutions Advisor
Program

Exclusions and Exceptions

May not be combined with any other Comcast Business incentive offers or programs, unless expressly authorized in writing by Comcast Business. One-time Payment based on the total monthly recurring charge (inclusive of discounts), eligible service type, and corresponding payout structure set forth herein. Maximum SPIF payout will not exceed \$100,000 per qualifying deal. Solutions Advisor partners can earn payouts on each eligible sales order throughout the eligible period. Special pricing, teaming, or other extenuating circumstances may impact this One-time Payment SPIF, and may be modified at any time at the sole discretion of Comcast Business. SPIF offered while allocated SPIF program funds are available. Comcast Business reserves the right to revoke and recover SPIF payment at any time if Comcast Business determines in its sole discretion that the Solutions Advisory Partner acted in a fraudulent manner. Teaming deals eligible, based on board credit only as determined in Comcast Business's sole discretion. Any sales not currently eligible, allowed, or commissionable will be excluded from this SPIF offer.

Terms and Conditions

Restrictions apply. Valid on eligible sales between 6/22/2024 and 12/21/2024. For purposes of this One-Time SPIF Offer, the sale must qualify as an "Accepted Sale," which means the customer meets Comcast Business's credit and service requirements, signs the Order, and is accepted by Comcast Business under its standard customer agreement. Order must be marked as Order Accepted on or prior to Offer Expiration Date by Comcast's internal processing system. For this purpose, Solutions Advisor sales partner is defined as the sales partner of record within the Comcast Business Indirect order system. Comcast Business reserves the right to change, cancel, or modify the terms and conditions of this One-time Payment offer without prior notice. Sales from reseller partners are excluded from this promotion. Normal residual commission rates apply. Comcast Business reserves the right to reclaim One-time Payment if terms and conditions are not met, the Order cancels, or if early termination of services occurs. Contact your Comcast Business Indirect Partner Sales Manager for restrictions or complete details. © 2024 Comcast. All Rights Reserved. CB-Security-SPIF-D_7.24