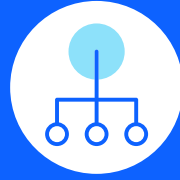


Kick Off 2024 with Comcast Business Ethernet Solutions



Comcast Business Partners who have not sold Comcast Business Ethernet Services since December 21, 2022 or have never closed an Ethernet opportunity with Comcast Business, can earn 1X Monthly Recurring Revenue (MRR) on qualifying Ethernet sales.

You can **earn 1X MRR** on all qualified opportunities sold between January 22, 2024 and December 21, 2024. There is no better time to sell Comcast Business Ethernet Services to your customers.

The Specifics

- New customers or new locations only. Upgrades or other changes for existing customers do not qualify.
- On-Net locations only.
- Minimum Sales Order Agreement (SOA) term of 36 months.
- Eligible Ethernet Solutions only.

Eligibility Period: January 22, 2024 and December 21, 2024

Sales must be Order Accepted between January 22, 2024 and December 21, 2024.

Eligible Recipients

All Comcast Business Solutions Advisor partners in good standing, and who have not sold Comcast Business Ethernet Services since December 21, 2022, are eligible for this SPIF.

For More Information

Contact your Comcast Business Partner Sales Manager.

**COMCAST
BUSINESS**
Solutions Advisor
Program

Exclusions and Exceptions

May not be combined with any other Comcast Business or Masergy SPIF, unless specifically allowed by Comcast Business. SPIF payouts are based on the total monthly billing amount (inclusive of discounts) based on the eligible service type and corresponding payout structure. Maximum SPIF payout is \$20,000 per qualifying deal. Solution Advisor Partners can earn payouts on each qualifying deal throughout the period, up to a maximum SPIF payout to an individual partner company (during this 11-month SPIF program) of \$150,000. Sales must conform to Comcast Business Guidelines of Cooperation. Special pricing, teaming, or other extenuating circumstances may impact SPIF payout and are at the sole discretion of Comcast Business. SPIF offered while specific SPIF funds are available. Comcast Business reserves the right to exclude agents from SPIF if Comcast Business determines at its sole discretion that agent has acted in a fraudulent manner. Teaming deals eligible, based on board credit only. Equipment fees, custom installation fees, professional service fees and other non-recurring charges which can be amortized into monthly recurring charges do not qualify for SPIF.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid between 1/22/24 and 12/21/24. For this purpose, Solutions Advisor sales partner is defined as the sales partner of record within the Comcast Business Indirect order system. **Incentive for contracted eligible Comcast Business Ethernet Sales Orders only.** Ethernet sales must be one or more of the following services to qualify: Ethernet Dedicated Internet (EDI), Ethernet Private Line (EPL), Ethernet Virtual Private Line (EVPL), Ethernet Network Service (ENS) or Ethernet Over Hybrid Fiber Coax (EoHFC). All qualified contracts must be marked as Order Accepted during the incentive period by Comcast's internal processing team. Sales not allowed under your agreement with Comcast Business are excluded from this promotion. Comcast Business reserves the exclusive right at their sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. Sales from non-US based partners are excluded from this promotion. Normal residual commission rates apply. Comcast Business reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast Business reserves the right to change, cancel, or modify the terms and conditions of this promotion without prior notice. Comcast Business reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Call your Comcast Business partner sales manager for restrictions or complete details. Comcast Business © 2024. All rights reserved. CB-Ethernet-Solutions-SPIF-D_6.24