

CLARO ENTERPRISE SOLUTIONS CHANNEL PROMOTIONS GUIDE

MANAGED SECURITY PRODUCTS	TYPE	TERM	SPIFF
CyberSOC	Service MRC	36 months or more	2X MRC at 100%
	Service MRC	24 months or more	1X MRC at 50%
Better Together Q1 Promo	Sell 2 new accounts (logo) and receive 2 months MRC bonus	Minimum 24 months	----
	Sell 3 new accounts (logo) and receive 2.5 months MRC bonus	Minimum 24 months	----
Zero Trust Endpoint Security	Service MRC <i>*MRC must be \$5k or more, max \$15k per month</i>	24 months – 36 months	3X MRC
IOT SOLUTIONS	TYPE	TERM	SPIFF
Asset Insight	\$6,500 in MRC and above*	36 months or more	5X MRC
	\$5,500 in MRC and above*	36 months or more	4X MRC
	\$3,500 in MRC and above*	36 months or more	3X MRC
	<i>*Max MRC \$10k per month</i>		
AI Video Analytics	\$3,000 in MRC and above*	24 months or more	3X MRC
	\$2,000 - \$2,999 in MRC*	24 months or more	2X MRC
	\$500 - \$1,999 in MRC*	24 months or more	1X MRC
	<i>Register your deal today and start earning 3x Commissions plus Residuals</i>		
<i>*Max MRC \$10k per month</i>			