

1X PARTNER SPIFF

As the end of the year approaches, we're excited to introduce a change to our incentive program to reward our valued partners for extending their relationships/ client base to Cybersafe. For every deal added to the pipeline after November 5, 2024 and closed before the end of the year, you'll earn a spiff equal to the first month's MRR.

This is a great opportunity to boost your earnings and accelerate your success. We believe in your ability to exceed expectations and look forward to continuing to celebrate your achievements together. To be eligible for the spiff, the deal must meet the following criteria:

- **Accepted Deal Registration:** The deal must be formally accepted by Cybersafe.
- **Monthly Recurring Revenue (MRR):** The deal must generate monthly recurring revenue – XDR, MDR, EDR, EDR+ or PTaaS (Pen Testing), EASM (External attack surface management)
- **Client must be provisioned by December 31**