



Fast Track to Cloud SPIF

Partner with Flexential to provide Flexential cloud and data protection to your customers and earn 1X MRR.

Register and close **new logo** cloud or data protection opportunities **between July 1, 2023 and December 31, 2024**, and you will receive a **payment equal to one-month MRR**.

Terms and Conditions

- Opportunities must be submitted and accepted through the Partner Portal (partners.flexential.com)
- New Logo only
- 1X MRR SPIF applies to entire deal that contains a minimum of 75% MRR from cloud, data protection and/or managed services to be eligible
- SPIF will be paid on entire deal MRR excluding Flexential Professional Services/NRC/one-time payments
- Opportunities must be created on or after 7/1/2023 and closed by 12/31/2024
- Must be a minimum deal value of \$2500 MRR and at least 24-month term to qualify
- Total maximum SPIF payout is capped at \$50K per deal
- Payment will be made the month following receipt of the first payment by the customer

Flexential reserves the right to discontinue the Cloud, Data Protection and Managed Services SPIF at any time. SPIF may need to be negotiated if special pricing is required to win a deal