

HARVEST XTRA

2024 PARTNER SPIFFS

DIGITAL SOLD WITH ELIGIBLE PRODUCT(S) OR SERVICE(S) POTS LINES

NEW OR EXISTING CUSTOMERS

See page 5 for 10k Partner Giveaway details

SPIFF program effective for eligible sales closed between 10/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems)

New customer is defined as contracted business with no existing services from TPx • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Digital POTS LINE must be sold with eligible product(s) or service(s)

Includes POTS LINE reconfigs. Excludes POTS LINE renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change the program without notice

