

# Data Center Interconnect SPIFF

for Megaport Data Center Interconnect (DCI) Services purchased on 12 Month, 24 Month, or 36 Month Term from July 1, 2024 and December 31, 2024 on New Logo and Existing Customers (previously referred by Partner).

**\$815 per 10G DCI -or- \$2,725 per 100G DCI**

## How to qualify for the “DCI” SPIFF?

1. You must submit your “Lead” through our formal Deal Registration process.
  - o [Agents.US@Megaport.com](mailto:Agents.US@Megaport.com) or Online Form (<https://www.megaport.com/partners/agents/>)
2. Megaport shares results from Channel or Partner Conflict review for “Approval.”
3. You pull Megaport Sales Executive (SE) into the Customer Opportunity.
4. Megaport will officially accept your “Lead Registration” upon the Megaport SE Engagement with the Customer.
5. Megaport SE will prepare a 10G or 100G DCI quote on 12 Month, 24 Month, or 36 Month Terms with you and the Customer
6. Megaport Services will be eligible for the SPIFF once the Customer provisions.

For questions, please reach out to [Agents.US@Megaport.com](mailto:Agents.US@Megaport.com).

**Terms:** Offer valid 10G or 100G Data Center Interconnect (DCI) on a 12 Month, 24 Month, or 36 Month Term. Lead must have been registered, verified, and accepted by Megaport Channel Account Manager. Partner eligible for SPIFF on New Logos and Existing Customer previously referred by the Partner. SPIFF Payment made to TSD for pass-through. Customer must order services prior to December 31, 2024.