

## **Five9 Partner Accelerator**

# Maximize your success with Five9 and increase your earnings!

Bring Five9 in and Cash Out!

Qualified Partner Generated Referrals earn incremental incentives on qualified customer orders closed by December 31st, 2024.

#### 2X MRR SPIFF:

• Opportunities Closed with 15-99 VCC Seats

### **3X MRR SPIFF:**

• Opportunities Closed with 100-300 VCC Seats

Applies to new customers with multi-year order. Registered in 2024, and closed by December 31st, 2024.

#### **Terms and Conditions**

- Incentive start date: January 1st, 2024.
- Offer is available for Five9 Partners in good standing (US, CA and UK)
- Opportunities must be partner identified, registered via the Five9 Partner Portal after Jan. 1st, 2024 and closed by December 31st, 2024.
- To be eligible, the opportunity must have a minimum of 15 VCC Agent Seats and a maximum of 300 VCC Agent Seats (Solution Bundles, VCC Agent, Supervisior & Administrator) ordered. Minimum 24-month contract is required.
- Only opportunities for New Five9 customers (no existing Five9 customers) will qualify.
- Amount will be based on sales price of contract committed quantity of VCC Agent Seats, equal to the limit on reductions found in the initial Service Order.
- This is a one-time SPIFF, payable upon earlier of:
  - receipt of payment from customer for full ordered quantity of VCC Agent Seats, or
  - 12-months from date of Service Order signature, for the quantity of VCC Agent Seats invoiced and paid for by Customer at that date, which may be less than initial order.

- To qualify for the SPIFF, partners must receive written confirmation via official Five9
  Special Incentive Letter confirming eligibility. Email will not qualify as official confirmation.
- SPIFF is in addition to standard monthly referral commissions.
- For opportunities on which a Partner is added as Five9 Influencer, SPIFF does not apply.
- SPIFFs paid on orders that are canceled for any reason within six (6) months of golive are subject to full charge-back and recovery.
- This promotion may not be combined with any other offer or promotion. Individual case-based pricing may impact SPIFF value or eligibility.
- Incentives provided on customer orders involving misrepresentation, fraud, and/or violation of law by partner are subject to full charge-back and recovery by Five9.
- Five9 reserves the right to change or modify the terms and conditions at any time and/or cancel this promotion entirely.

Contact the Five9 Global Partner team at partners@five9.com

