

DECEMBER

2024 PARTNER
SPIFFS

UNLOCK THE VAULT



2X

MRR NEW OR
EXISTING
CUSTOMERS

DIGITAL
POTS
LINES

SOLD WITH
ELIGIBLE
PRODUCT(S)
OR SERVICE(S)

SPIFF program effective for eligible sales closed between 12/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems) New customer is defined as contracted business with no existing services from TPx • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Digital POTS LINE must be sold with eligible product(s) or service(s) • Includes POTS LINE reconfigs. Excludes POTS LINE renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change the program without notice

TPX