

DECEMBER

2024 PARTNER
SPIFFS

UNLOCK THE VAULT

UCX &
MANAGED
SERVICES

5X

MRR 5X FOR NEW CUSTOMER
3X FOR EXISTING CUSTOMER

UCX WITH WEBEX
UCX MICROSOFT TEAMS
UCX SMARTVOICE

MANAGED ENDPOINTS, FIREWALLS,
BACKUPS, SD-WAN, NETWORKS,
EDGE & LAN

SECURITY AWARENESS TRAINING

SPIFF program effective for eligible sales closed between 12/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems) 5x SPIFF for new customer sales • New customer is defined as contracted business with no existing services from TPx • 3x SPIFF for existing customer sales • Excludes Microsoft 365, Virtual Fax, Inbound Toll Free, Remote Call Forwarding, Inbox Detection & Response (IDR), Data Center, Business Internet and TPx Ethernet Network Service • Max payout is \$100k per customer, per product • 3-yr minimum term to qualify • Excludes reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change program without notice

