

NaaS Quick Start promotions

Verizon NaaS provides solutions that help customers transform and modernize their network infrastructure into a more agile, resilient foundation to support today's distributed enterprises. On February 19, we launched three new promotions under the umbrella of "NaaS Quick Start."

- NaaS Quick Start - Internet Dedicated
- NaaS Quick Start - Private IP
- NaaS Quick Start - Secure Hybrid Network

Why are we doing this? Prior to these promotions, we had three disparate promotions with different customer benefits. We have harmonized these benefits under the new promotions to simplify these for our customers.

Former promotions

- Internet Dedicated New Service Incentive v2
- PIP Fast Start v2
- Secure Hybrid Network Quick Start



New promotions

- NaaS Quick Start - Internet Dedicated
- NaaS Quick Start - Private IP
- NaaS Quick Start - Secure Hybrid Network

The promotions can be used as either a **NaaS Solution** or **ala carte**, depending on the customer's needs.

Naas Quick Start promotion overview

What does the customer get? Provides customers either one or two months of free service, via invoice credits, for the following services:

- Internet Dedicated - includes port and access (US only)
- Private IP - includes port and access (US only)
- Secure Hybrid Network - port only and router management (Globally)

Positioning - Leverage these promos to help customers with migration costs (i.e. new equipment, dual circuit testing) or as a “sweetener” to close a deal.

Promotion details:

- 2 year contract provides one free month
- 3 year or greater contract provides two free months
- Can stack with the 90 Day Guarantee for Service and 90 Day Guarantee for Contract promotions
- Transactional Contracts or Right to Buy Contracts (RTB) - If RTB, can only use promo for 6 months after contract eff. date
- Available 2/19/2024 through 12/31/2024
- Additional promotional details and eligibility requirements will be available on [InfoManager](#) starting 2/19/2024
- Questions - Product pricing slack channel - [#help-vbg-wireline-product-pricing-and-promotions](#) or [Global Pricing and Promotions](#) Chatter group