

# GRINCH-STEALING DEALS



## Receive 1x MRR

- New logos only
- 24-month contract minimum
- All Xcitium's products & services are qualified
- November 1, 2024 – December 31, 2024



### Terms & Conditions

New Xcitium customers only. Renewals and upgrades do not qualify. Minimum 24-month contract required. Qualifying deals must close between November 1, 2024 and December 31, 2024. Partner will receive 1x MRR SPIFF on all qualifying closed deals in addition to their standard commissions from Xcitium, based on their agreement with Technology Solutions Distributors (TSDs). SPIFF payout occurs 30 days post-first invoice payment. If customer chooses to pay annually, partner will only receive monthly value. Chargeback if canceled within 12 months. Xcitium reserves the right to update or change these terms and conditions at any time. Questions? Reach out to your Channel Sales Director or email [partners@xcitium.com](mailto:partners@xcitium.com)