

2024 Turn Up the Volume Incentives

Partnering for Success: Enrolling a New or Renewed Sub-Agent with Zayo

Become a new or renewed sub-agent of Zayo. You must have a partner contract and no signed deals with Zayo in the last 12 months.

Earn up to **30K** on the first two deals

- 1x MRC payout (up to \$15K) for each of the first two deals
- Incentive payout cannot exceed the amount of the deal MRC
- No MRC minimum
- Signed contract with 24 month minimum

Maximizing Revenue: Managed Edge Solutions Takeover

Takeover an existing SD WAN and/or SASE solution not managed by Zayo.

1X Up to 100K

- Signed contract with 24 month minimum
- May be an existing Zayo* or non-Zayo customer

Maximizing Revenue: Zayo Voice / Zayo UC+

Sell Zayo's newly introduced Zayo Voice and Zayo UC+ with RingCentral to new logos and existing* customers

6X MRC one-time payout

- \$500 MRC minimum
- Signed contract with 36 month minimum

Reach out to your **channel manager** for more information.