



BCN 1-2-3 Sales Promo Terms & Conditions

Promotion Term: July 8, 2024 – December 31, 2024

Earn Top Bonuses with BCN –Easy as 1-2-3

BCN Standard Promotion Plan Value

- **Legacy POTS Line Services**
 - 1X Agent Bonus or One-time Customer Account Credit

- **All Connectivity Services:**
 - 2X Agent Bonus, 2X One-Time Customer Account Credit, or split 1X / 1X

- **All IP Voice, Emerging, and Managed Services:**
 - 3X Agent Bonus, 3X One-Time Customer Account Credit, or split

Note: *A qualifying account with multiple service types under the bonus plan will be paid the appropriate bonus amount for each service type within the bonus calculation.*

Qualifying Sales Partners:

- All contracted BCN Telecom Sales Partners are eligible to participate.

Qualifying Accounts:

- Promotion is ONLY applicable to New BCN Customers after July 8, 2024, including any new locations/services added within the first year of service.

Qualifying Services:

- All IP Connectivity Services
- All Emerging Services (POTS Over LTE, SD-WAN, HPBX, SIP Trunks, Managed Equipment)
- TDM POTS Services

Qualifying Orders:

- NEW BCN Customers
- All orders for Qualifying Accounts with BCN Qualifying Services.
- Minimum of \$500 MRC.
- Minimum 3-year term required.
- Standard Sheet Rate Pricing – Any specialized pricing must be approved in advance to qualify.
- Other Pricing Modifications – Any modifications to pricing beyond the rates for the service must be approved in advance to qualify.
- Standard Terms and Conditions – Any modifications to Standard Terms and Conditions must be approved in advance to qualify.
- *All Qualifying Orders must be submitted on or before December 31, 2024.*

Promotion Value Payment/Issuance for Qualifying Accounts:

First Bonus Plan Calculation

All new qualifying services submitted, provisioned and billing by Oct 2024 billing cycles will see Customer Account Credits or Agent Bonus payments in November 2024.

Second Bonus Plan Calculation

All new qualifying services submitted, provisioned and billing by Jan 2025 billing cycles and not included in the First bonus plan calculation, will see Customer Account Credits or Agent Bonus payments in February 2025.

Final Bonus Plan Calculation

All new qualifying services submitted by December 31, 2024, provisioned and billing by April 2025 billing cycles and not included in the First or Second bonus plan calculation will see Customer Account Credits or Agent Bonus payments in May 2025.

Early Termination: In the case of early termination of qualified services, standard BCN Early Termination Charges shall apply. BCN also reserves the right to recover any Sales Partner Bonus or Customer Account Credit previously awarded.

Additional Terms:

- Other restrictions may apply.
- For any questions or further clarification, please contact your BCN Sales Director.

This document outlines the terms and conditions for the BCN 1-2-3 Sales Promo. Please review these terms carefully and ensure compliance to qualify for the promotional benefits.