

# 4th Quarter Closer Bonus



Meter is making it easier than ever to close pipeline before the end of the (fiscal) year.

From **now through January 23**, you can earn **up to \$40,000** in bonus payouts for each eligible opportunity closed, **stacked on top of our existing FY26 incentives**.

Deals must be closed won by **January 23, 2026 to be eligible**.



MRR Revenue Goal	Bonus Payout
\$8,000 – \$19,999	\$10,000
\$20,000 – \$39,999	\$20,000
\$40,000+	\$40,000

Terms & Conditions

**Eligibility:** To qualify for this promotion, you must be an active Channel Partner on file with Meter (as determined by Meter in its sole discretion) or as a sub-Partner of a TSD (Technology Services Distributor) that has a partner agreement with Meter. This promotion can be stackable with all other eligible Meter incentives.

**Deal Registration and Signing:** Net new Meter customer deals will qualify if the customer has a signed agreement with Meter between November 23, 2025 and January 23, 2026. Deals must be registered and attached to your name. No more than one person will be eligible for any deal.

**Deal Size Floor:** A deal will qualify if the Monthly Recurring Revenue (MRR) of the deal to Meter is US\$8,000 or greater.

**Term Eligibility:** Minimum 36-month contract to qualify.

**Promotion Calculation:** For eligible deals, you will receive the amount equivalent to US\$10,000 for deals between \$8K MRR and \$19,999K MRR, US\$20,000 for deals between \$20K MRR and \$39,999K MRR and US\$40,000 for deals over \$40,000K MRR.

**Payment Method:** Meter will pay your identified TSD in the month following the closed won date.

**General Conditions:** One-time bonus payment on initial deal only and does not apply to subsequent upsells or add-ons. This promotion is non-transferable and is only applicable to the individual partner representative who closes the deal. Meter reserves the right to amend or terminate this promotion at any time without prior notice. In case of any disputes, Meter's decision will be final and binding.