



New Year, New Hustle! Earn Up to \$25K in Cash

DartPoints incentive program for Channel Partners.

* All rules apply. Sale must close by January 31, 2025



MRR of \$1,000 - \$5,000:
payout equals to 0.5 X MRR.



MRR of \$5,001 - \$10,000:
payout equals to 1 X MRR.



MRR of \$10,001 and above:
payout equals to 1.25 X MRR.



Maximum payout is \$25K per opportunity.



Minimum \$1,000 spend per month.



Term must be 36 months or longer.

General Payout Terms

- Only one qualifying sale per customer.
- Partners can sell to multiple customers.
- Excludes OTC (one-time charge).
- SPIFF applies only to fully ramped MRC fee.
- Contract must be fully executed (customer counter-signed) by January 31, 2025.
- Interconnection fees, metered power fees, etc., do not qualify for SPIFF payout calculation.
- Payout will be directly from DartPoints to the TSD primary commissionable on record.
- Payout is one-time, single payout, not a residual.
- Maximum total payout is \$25K per sale.
- Payout will be based on approved DartPoints pricing.
- Payout will be provided after the first month of fully ramped space and power charges have been billed to DartPoints, and paid.

Additional Qualifications

- Opportunity must be registered with DartPoints.
- Must be a new business to DartPoints. Renewal or expansion of existing business does not qualify.
- Applies to all DartPoints TSDs only.
- If there is any dispute over the qualification of an opportunity, DartPoints will have final authority to determine if an opportunity is qualified for the SPIFF.

Contact Me!

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