

DECEMBER

2024 PARTNER
SPIFFS

UNLOCK THE VAULT

**TWO PARTNERS WILL
EACH WIN \$5,000**

Earn tickets for the Partner \$10k
Giveaway by closing New Customer
(NNL) opportunities from October 1
through December 31, 2024

\$10k

PARTNER GIVEAWAY

Up to 10 Tickets per
New Customer (NNL)

- 1st NNL = 1 Ticket
- 2nd NNL = 5 Tickets
- 3rd+ NNL = 10 Tickets



Large Order Bonus

- MRR > \$2,500 = 5 Tickets
- MRR > \$5,000 = 10 Tickets
- MRR > \$10,000 = 15 Tickets

SPIFF program effective for eligible sales closed between 10/1/24 and 12/31/24 (signed/dated and closed/won in TPx systems) A new customer is defined as contracted business with no existing services from TPx • Order must be over \$250 MRR to qualify for ticket(s) • Only orders with 3-yr minimum terms will qualify • NRR Services and Equipment billed on installments are excluded and will not earn tickets • Sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • TPx reserves the right to change the program without notice • For the two \$5,000 giveaway drawings, partner is defined as Selling Agent (unique email) • Drawing to take place on or before January 31, 2025

