

1Q25 INCENTIVE COMPENSATION

35%

· HOSTED PBX

SIP TRUNKS

RESIDUAL . INTEGRATED VOICE

30% RESIDUAL

MS TEAMS
(DIRECT ROUTING)



- · HOSTED PBX
- · SIP & PRI TRUNKS
- · INTEGRATED VOICE
- · MS TEAMS DIRECT ROUTING
- · ZSCALER SECURITY

| Product | 12-Month | 36-Month | 60-Month | NRC % Payout |
|--|----------|----------|----------|--------------|
| Cloud Fax | | ٦x | | |
| Direct Routing (MS Teams) | | 2x | 3x | |
| HPBX Nationwide Unlimited | | 3x | 3x | |
| IV (Integrated Voice) Nationwide Unlimited | | 3x | 3x | |
| IP-PRI Trunk | | 3x | 3x | |
| POTS | \$10 | \$40 | | |
| POTS Alternative (New) | \$10 | \$50 | \$60 | |
| POTS Replacement (Existing Clients) | | 1x | 1x | |
| SD-WANV3 | ٦x | ٦x | ٦x | |
| SIP Nationwide Unlimited | | 3x | 3x | |
| Sophos | 1x | | | |
| TSaaS (Site Assessment) | | | | 7% |
| TSaaS (Technical Support) | | | | 7% |
| Virtual Voice Mail | | 3x | 3x | |
| VoIP Toll Free | | 1x | ٦x | |
| VTN | | 3x | 3x | |
| VTN Anywhere | | 1x | ٦x | |
| Zscaler | | 3x | | |

Terms & Conditions

- 1. Under this program, selling agents who are directly contracted in good standing with Lingo + Bullseye are eligible to participate.
- 2. The promotion begins on January 1, 2025, and ends on March 31, 2025, (the "Promotion Period"). The promotion is only valid on new contracts entered into during the Promotion Period and replace all other SPIFFs and/or customer promotions for the products listed. Moves, changes, upgrades, downgrades, and reconfiguarations are not eligible.
- 3. Regulatory rates and fees are not eligible.
- 4. Centrex, BRI, PBX, Fiber, and rebill are not eligible for SPIFF payout.
- 5. SPIFFs are calculated monthly and will be distributed via the standard commission payout process as outlined in the Authorized Distributor Agreement..
- 6. Services terminated within the first 12 months of a 1- year, 3-year or 5-year term will be charged back 100% of the SPIFF.
- 7. Maximum SPIFF payout per product per client: \$100,000.
- 8. Sales requiring special pricing must have prior written approval for SPIFF eligibility.

- 9. This offer is void where prohibited or otherwise restricted by law.
- 10. The person receiving the SPIFF is responsible for all the taxes and liabilities associated with the SPIFF program. Lingo + Bullseye assumes no responsibility for taxes and liabilities.
- 11. Lingo + Bullseye reserves the right to change or cancel this SPIFF Program at any time. Additionally, Lingo + Bullseye has the right to deny all claims that do not meet the criteria outlined in this document.
- 12. These SPIFF Rules, and the promotional compensation opportunity accompanying these SPIFF rules, as well as the parties' rights, duties, and obligations related there to, are governed by and subject to the terms of the Authorized Distributor Agreement between Agent and Lingo + Bullseye including any Exhibit(s) thereof, as the same may now or hereafter amended.