



January 16, 2025 - April 30, 2025

The Championship Play Promo: Managed Network Services + Connectivity!

2X
MNS +
EOF

1X
MNS + IOC,
IOW, or IOF



Score BIG with Spectrotel's Championship Play! Our powerhouse combination of Managed Network Services (MNS) plus Connectivity delivers unbeatable solutions that maximize your earnings and leave customers cheering. **With exclusive SPIFFs from MNS + Ethernet Over Fiber (EOF) at 2X and MNS + Internet Over Cable (IOC), Internet Over Wireless (IOW), or Internet Over Fiber (IOF) at 1X**, this is your winning strategy for higher commissions and game-changing results!

- **Managed Network Services:** Expertly managed and seamlessly integrated. Go beyond basic network management. Spectrotel's Managed Network Services offer proactive, predictive, and prescriptive strategies to keep customer networks optimized and their business thriving.
- **Ethernet Over Fiber (EOF):** Lightning-Fast Connectivity: Deliver the speed, reliability, and scalability businesses need with Spectrotel's Ethernet over Fiber. Say goodbye to downtime and hello to seamless connectivity that powers your customer's business growth.
- **Double the Solutions, Double the Rewards:** When you bundle Spectrotel's EoF with our top-tier Managed Network Services, you're not just offering customers superior performance—you're also unlocking 2X Payouts and exclusive bonuses!
- **Internet Over Cable (IOC), Internet Over Wireless (IOW), or Internet Over Fiber (IOF):** Expand your customers' potential with Spectrotel's unmatched Nationwide coverage, superior performance, and lightning-fast speeds—everything they need to excel in today's competitive marketplace! Bundle Spectrotel's Managed Network Services with any internet solution—IOC, IOW, or IOF—and earn 1X SPIFF payouts while delivering exceptional value.

sales@spectrotel.com | 877.542.9200

January 16, 2025 - April 30, 2025. Contact your channel manager today to take advantage of this winning offer and maximize your earnings. *All quotes registered between the promotion period and are sold by April 30, 2025 will qualify.

The Championship Play!

Promotion Terms:

- Managed Network Services promo includes: **Managed SD-WAN, Managed Firewall, Managed Mobile Router, Managed Switch, or Managed Access Point.**
- Managed Network Services promo excludes: **Managed Routers.**
- Eligible for new logos/customers or current customers that are new to Spectrotel services covered by this promotion.
- SPIFFs are paid on MRC's.
- Requires 36-month term length deal.
- Deals must be sold at standard rates.
- Chargebacks for disconnects < 12 months of activation.
- Promotion runs from **1/16/2025 - 04/30/2025**
- All quotes registered between the promotion period and sold by **April 30, 2025** will qualify.
- All services must be installed by **October 31, 2025** to qualify.
- Promotional SPIFFs are paid on the following cycle after the account is installed and the first payment is received.
- This Promotion will be deemed to be a rider to the Commission Schedules under the Sales Agent Agreement.
- Sales requiring special pricing and those that don't fit this criteria must have prior written approval for SPIFF eligibility.
- Other restrictions may apply.

For more details and to start doubling down on your success, contact your Channel Manager or sales@spectrotel.com | 877.542.9200