

FAST LANE TO MORE CASH!

Winner Takes All

First Place Gets:

\$200,000

SPIFF Award

The first partner to cross the finish line with an Eligible New Customer Order of \$80k+ MRC WINS \$200k!



This SPIFF program runs from 04/01/2025 through 06/30/2025 (the "SPIFF Eligibility Period") and pays out a single \$200,000 to the Partner who closes the first Eligible New Customer Order of \$80,000+ MRC (the "SPIFF Award"). • The SPIFF will close automatically after the SPIFF Award, or if no SPIFF Award is made, at the end of the SPIFF Eligibility Period. • An Eligible New Customer Order must meet the following requirements in order to qualify for the SPIFF Award: (i) the customer on the order must be new to TPx and registered on or after April 1, 2025, with no current or pending quotes, proposals or service agreements prior to April 1, 2025; (ii) the order must have an initial term length of 36 months or longer and have an MRC of \$80,000 or more (Note: Microsoft 365 MRC is excluded from the measurement), (iii) the pricing must not be subject to special discounting (NSR), except where expressly approved by the Channel SVP; and (iv) the order must be signed and closed/won within TPx systems by the close of the SPIFF Eligibility Period. • Where multiple Eligible New Customer Orders are received, determination of the winning Partner will be based on the date the Eligible New Customer Order is signed by customer and returned to TPx. • A "Partner" means the individual sales consultant who originated and delivers the Eligible New Customer Order. • This SPIFF cannot be combined with other SPIFFs, and the Partner may choose between available SPIFFs where applicable. • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to amend or terminate this SPIFF program without notice.

The logo for TPX, consisting of the letters 'TPX' in a bold, sans-serif font. The 'T' and 'P' are blue, and the 'X' is green. A small registered trademark symbol (®) is located to the right of the 'X'.