

Earn up to 9x MRR!

DETAILS:

- 1. Earn **5x MRR** on opportunities over \$500 MRR with 12-month commitment
- 2. Earn 8x MRR on opportunities over \$500 MRR with 24-month commitment
- 3. Earn an <u>additional</u> 1x MRR on opportunities meeting the above criteria that also include the Aircall Al and/or Analytics+ add-ons

Terms:

- Promotional Period: January 22nd, 2025 to June 30th, 2025.
- The opportunity must be registered, accepted, and have a demo completed during the promotional period and must be closed-won on or before December 31st, 2025.
- The SPIFF is only eligible on opportunities that have been sourced by the partner and referral credit has been awarded by the Aircall team in accordance with our standard rules of engagement.
- SPIFF is a one-time payment multiplier of fixed MRR costs on initial signed contract (excl. Taxes and Fees). Upsells, renewals, etc. are not eligible for SPIFF.
- Aircall onboarding, professional services, and usage charges are not eligible for SPIFF (toll-free minutes, international calling without bundle, etc.)
- Customer must elect upfront annual billing.
- Opportunity must be a new Aircall customer.