



FE Deal Registration Program for Partners

Overview

Attention Partners, Field Effect is running a new incentive program where you can earn \$500 for each qualified Field Effect MDR Complete deal registration.

SPIFF DETAILS

- Partners can earn \$500 per qualified deal registration

HOW

After identifying an opportunity, contact partners@telarus.com who will connect with a Telarus Solution Engineer and they will assist in qualifying the lead with Field Effect. Upon qualifying, the lead will need to be registered in the Field Effect Partner Portal and the Telarus team can help with that.

REQUIREMENTS

- Opportunities must have a minimum of 100 users
- Qualified status is applied by Field Effect after a successful introduction call and product demonstration in which Field Effect is present
- Qualified leads must be submitted in the Field Effect partner portal for tracking

Terms and Conditions

- Eligible opportunities are net new opportunities located in Canada or the United States
- Payments will be applied in the local currency of the partner (US or CDN)
- After qualified status is achieved and upon confirmation of the required payment details, payments will be accredited and paid out through Telarus
- Telarus is responsible for distributing the payments to their teams
- Field Effect reserves the right to withhold payment if the partner has outstanding invoices past 30 days
- Field Effect reserves the right to modify, change, or discontinue the offer without notice at any time.

Contact your Account Executive for details