

# SPIFFS JUNE 2025

## Fast Lane to More Cash!

### Managed Services: 5X MRC

- Endpoints
- Firewalls
- Backups
- Networks
- Edge
- LAN
- Security Awareness Training

**Ask your Channel Manager** about the promotional offer available to your customers:

“Get 10% off edge devices (firewalls, SD-WAN) and 10% off managed switches when purchased together.”



SPIFF program effective for eligible sales closed between 6/1/25 and 6/30/25 (signed/dated and closed/won in TPx systems) Managed Services 5X is for new customer sales • New customer is defined as contracted business with no existing services from TPx • Managed Services for existing customer sales is 1X. • Excludes all Microsoft, Inbox Detection & Response (IDR), Data Center, Business Internet and TPx Ethernet Network Service • SPIFF paid on first commission cycle once customer has been billed • Unless noted above, SPIFFs can be combined • Sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • 3-YR minimum term to qualify • Excludes reconfigs, renewals, upgrades, and moves • TPx reserves the right to change the program without notice

**TPX**