Megaport Internet SPIFF

for a deal for 10G Megaport Internet with a Net-New Port on a 24 Month or 36 Month term between January 1, 2025 and June 30, 2025.

DEAL TYPE / TERM	24 Month Term	36 Month Term
New Logo	\$150	\$300
Customer Expansion	-	\$150

How to qualify for the New Logo SPIFF?

- 1. Register Deal via https://www.megaport.com/partners/agents/deal-registration/
- 2. Receive Approval from Megaport Channel Manager on Deal Registration
- 3. Engage Customer with Megaport Sales Executive
- 4. Close the Deal on 24 or 36 Month Term before June 30, 2025

For questions, please reach out to <u>Agents@Megaport.com</u>.

Terms: Offer valid for 10G Megaport Internet VXC purchased with a Net-New 10G or 100G Port on 24 Month or 36 Month Term. Lead must have been registered, approved, and accepted by Megaport Channel Account Manager. Partner eligible for SPIFF on New Logos (first purchase) and Existing Customers. Reseller accounts do <u>not</u> apply. SPIFF Payment made to TSD for pass-through based on Customer payment. Customer must order services prior to June 30, 2025.

