

New Logo SPIFF

for a deal with “New-to-Megaport” Customer on a 24 Month or Greater Term between January 1, 2025 and June 30, 2025.

TERM	SPIFF VALUE
M2M / 12 Month	\$0
24 Month / 36 Month	\$1,000

How to qualify for the New Logo SPIFF?

1. Register Deal via <https://www.megaport.com/partners/agents/deal-registration/>
2. Receive Approval from Megaport Channel Manager on Deal Registration
3. Engage New Logo Customer with Megaport Sales Executive
4. Close the Deal on 24 or 36 Month Term before June 30, 2025

For questions, please reach out to Agents@Megaport.com.

Terms: Offer valid for New-to-Megaport customers who order a Port, Megaport Cloud Router (MCR), or Megaport Virtual Edge (MVE) on a 24 Month or 36 Month Term. Lead must have been registered, approved, and accepted by Megaport Channel Account Manager. Payment will be made after first Customer payment. Customer must order services prior to June 30, 2025.

