

Channel Partner:

1X MRR Fiber Incentive

Incentive Detail:

- + **Earnings:** Receive **1X Monthly Recurring Revenue (MRR)** for each eligible sale.
- + **Eligibility:** Applies to all **NEW FIBER (New Logo)** sales.
- + **Sales Entry Period:** Qualifying sales must be entered between **April 1, 2025, and June 30, 2025.**
- + **Payout Details:** Incentive will be calculated based on the MRR of eligible sales and paid according to the standard payout schedule.

Take advantage of this opportunity to maximize your earnings while driving new Fiber sales!

optimum.
business

Business Rules:

- Sales Dates: 4/1/2025 – 6/30/2025
- Minimum term commitment required for all fiber deals: 3 years
- Per deal MRR capped at \$10K (anything over \$10k requires VP approval)
- Promotional bonuses will be included in the following month's commission statement
- Incentive specifically and strictly for our sub-agents
- Sales are defined as sold customer entered in the billing system with a schedule date
- Construction projects will not count as a sale until construction is completed and the sale is entered into the billing system with a scheduled install date (within promotional term)
- All disconnects prior to month 24 of the agreement term will result in a full charge back of any promotional bonuses paid to the Master Agent Partner
- If not installed within 90-days of sale date, chargeback of any promotional bonuses paid to the Master Agent Partner will occur
- Valid for **NEW** Fiber sales (New Logo) w/ >\$500 MRR
- Management reserves the right to adjust sales attainment based on non-workable orders
- Conversion from Coax to Fiber do not qualify
- This promotion **can** be used in conjunction with any customer facing Promotion running
- Type 2 (Off-Net Sales) are excluded