

## Contract Buyout

**Eligible products:** SDFI, DFI, EI, Ethernet, MNE, ENE, Wireless Internet Essential, Wireless Internet Unlimited Select, Wireless Internet Unlimited Premium, Enterprise Trunking (PRI or SIP), Unified Communications (UC), Set Back Box 1-19, and PRI, SIP or UC over DOCSIS

**Minimum Term:** 3 Year Term

**Availability:** until 9/28/25

**Client Type:** New and/or existing clients adding new locations or new fiber services.

### Business Rules:

- Contract Buyout is to be done per customer opportunity(s). This enables you to consolidate all services locations into one ask.
- If Decision Support approval is required, the approved IRR must be attached to the opportunity with the approved buyout amount listed
- Must include estimated buyout being requested within the task on the opportunity
- Opportunities with a Type II component must also include in-footprint locations and DS approval; Type II only deals do not qualify for this promo. EI Type III is not eligible.
- OTT and Finished Internet do not qualify unless approved by Decision Support
- Upon installation client will be sent a registration form via email and will be required to upload a copy of their last bill showing their ETF
- To receive contract buyout, a copy of the final bill from previous provider with early termination fees (and/or cancellation charges for licenses and/or equipment rentals) clearly marked must be uploaded for Spectrum review
- Spectrum will not purchase client equipment or buyout equipment provided on a lease to own basis
- Certified checks (signature required) will be mailed within 6-8 weeks after successful completion of online submission
- Cannot be combined with Special Pricing or other promotional offers unless approved by Decision Support with an IRR approval attached
  - Max buyout \$1,500 – MRR requirement of \$300 - does not require Decision Support approval unless combines with another promotion
  - Offer code is required to be eligible and must be selected in Salesforce Communities
- The following language must be included on all contracts to be valid.**
  - "Some or all of your order is subject to a promotional offer. The terms are posted at <https://enterprise.spectrum.com/contractbuyout>"

Buyout	MRR Req.	Decision Support
\$ 10,000	\$ 2,000	Requires DS Approval
\$ 5,000	\$ 1,000	Requires DS Approval
\$ 1,500	\$ 300	Does not Require DS Approval <sup>1</sup>
\$ 1,000	\$ 200	EI ONLY - does not require DS approval

SFDC Offer Codes <sup>2</sup>	
Contract Buyout - Data	Contract Buyout \$1500 - Data
Contract Buyout - Video	Contract Buyout \$1500 - Video
Contract Buyout - Voice	Contract Buyout \$1500 - Voice
Contract Buyout - Data	Contract Buyout \$1000 – Data EI Only

Expires 9/28/2025