

expires 09/30/25



Partner Incentive Program

New Sale

Connectivity

Products include: Dedicated Internet Access, Optical Wave Service, MPLS, VES, SDWAN. MDR, MXDR, and its related connectivity.

SPIFF is:

- 1/3 MRC on 12 month term
- 2/3 MRC on 24 month term
- 1x MRC on 36 and higher term

Disaster Recovery

Products include: Disaster Recovery as a Service with Zerto

SPIFF is:

- \$1,000, minimum revenue sold is \$500

Colocation

Products include: Racks and Cages

SPIFF is:

- 1x MRC

Cloud

Products include: Multi-Tenant Cloud

SPIFF is:

- 1x MRC

OpenCloud

- **20% residual with 2x upfront**

** deal registration valid through 09/30/25*

Renewals

Connectivity

Products include: On-Premise Dedicated Internet Access, MPLS, VES, and SDWAN.

SPIFF is:

- 1/3x MRC on 12 month term*
- 2/3x MRC on 24 month term*
- 1x MRC on 36 and higher term*

* MRC write-down cannot exceed 15%

Business Rules

- Qualifying sales greater than \$15,000 will be reviewed on an individual case basis for total SPIFF payout.
- Individuals receiving XTRM SPIFF will be responsible for their own taxation and 1099.
- Program subject to change at any time at US Signal discretion.
- XTRM Referral Incentive Program and Partner Program incentives cannot be combined.
- New business/new logo deals only. Minimum MRC \$500.