

SMALL BIZ BIG WINS

Though Xcitium absolutely scales to the enterprise, our sweet spot is the SMB, Mid-Market (20-500 endpoints). This is where we shine, delivering enterprise-grade security in a consolidated, cost-effective platform that SMB and mid-market customers can actually manage

1X

We're offering a limited time 1x MRR SPIFF

- Valid on any past, current, and future deal registrations
- Must be closed-won between August 1st - September 30th
- 2-Year minimum contract term

The Xcitium Small Biz, Big Wins 1X SPIFF is valid through September 30, 2025. Qualifying deals must be closed-won between August 1, 2025, and September 30, 2025. Only recurring products, services, and solutions are eligible; one-time solutions such as Pen Testing, Gap Assessments, and similar NRR products are excluded. Deals must be for new clients only; renewals and upsells do not qualify. Endpoints must be active and under a minimum 24-month contract. To receive the full SPIFF payout, the average sale price must be at or above \$12 per endpoint for EDR, MDR, or XDR solutions. Deals below this threshold will be eligible for 50% of the stated bonus. All payouts are subject to Xcitium's final verification and approval and will be processed within 60 days of the program end date or upon receipt of full customer payment, whichever is later, and only if the customer account is in good standing. Program is void where prohibited. Xcitium reserves the right to amend, modify, or terminate the program at any time.