



ADVISORY SERVICES (sold as non-recurring revenue):

15% of Contracted Value

- Cybersecurity Compliance Management
- Compliance Gap Assessment
- Vulnerability & Penetration Scanning
- Dark Web Monitoring
- Network Security Assessment
- Wireless Security Assessment
- Microsoft 365 Security Assessment
- ASV Scan

10% of Contracted Value

(Equipment or hardware – sold as non-recurring revenue)



SPIFF program effective for eligible sales closed between 10/1/25 and 10/31/25 (signed/dated and closed/won in TPx systems) SPIFF paid on first commission cycle once customer has been billed • Unless noted above, SPIFFs can be combined • Sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change the program without notice