



Digital POTS: 2X MRC

Sold with eligible products or services

AT&T Circuits: 1X MRC

ADI/ASE

Managed Cellular Internet: 1X MRC

4G or 5G sold with eligible products
or services



SPIFF program effective for eligible sales closed between 10/1/25 and 10/31/25 (signed/dated and closed/won in TPx systems) Digital POTS 2X is for new customer sales. • Digital POTS for existing customer sales is 1X. • AT&T Circuit 1X and Managed Cellular Internet 1X is for new and existing customers • New customer is defined as contracted business with no existing services from TPx • 3-yr minimum term to qualify • Managed Cellular Internet must be sold with eligible product(s) or service(s) • Digital POTS LINE must be sold with eligible product(s) or service(s) • Includes legacy POTS LINE (BLC) upgrades to digital POTS. Excludes POTS LINE renewals and moves • AT&T Circuit and Managed Cellular exclude reconfigs, renewals, upgrades, and moves • All sales requiring special pricing (NSR) are not eligible, except with prior written approval from Channel SVP • SPIFFs calculated and paid after installation • SPIFFs paid on first commission cycle once customer has been billed • Canceled/disconnected order(s) in first 12 months will result in a SPIFF chargeback • TPx reserves the right to change the program without notice