

## Close bigger deals, earn bigger commissions

Earn up to an additional \$20,000 in commission on every eligible new client.



Enjoy two ways to earn on qualifying fiber and/or Enterprise Internet (EI) clients

1X MRR on \$5K+ fiber and/or El deals

OR

1X MRR on 5+ site fiber deals Added bonus

Add Managed Services to either and earn **1.5X MRR** on the Managed Services

## Act now! Incentive expires December 28, 2025

TERMS AND CONDITIONS: The 2025 Spectrum Partner Program Incentive applies to new Service Orders for new Services to new Spectrum Business fiber clients only. Renewals, downgrades or moves of existing locations are not eligible for this incentive. All qualifying Managed Network Edge (RNE), Enterprise Network Edge (ENE), Cloud Connect, DDOS, or UC with RingCentral sales that are sold with DFI, Enterprise Internet, or Ethernet Service will be paid a one-time incentive of 1.5X of MRC. All qualifying new Services Orders for new fiber clients with 5 or more fiber locations will be paid a one-time incentive of 1X of MRC. All qualifying new Service Orders for new fiber or Enterprise Internet clients with \$5,000 or greater in new MRC will be paid a one-time incentive of 1X of MRC. Payment will be made to Authorized Channel Partners based on a Salesforce opportunity stage of "Sale Complete" and within normal commission payment cycles. This incentive is a limited-time, one-time payment incentive. Eligibility begins September 29, 2025, and runs through December 28, 2025. The end date is subject to change at any time and at the sole discretion of Spectrum. Authorized Channel Partner must be in good standing within Spectrum's Partner Program. Maximum payment of \$20,000 per new client sale and cannot be combined with any other paid incentive. Special pricing or Individual Case Basis (ICB) requests may disqualify opportunities from this incentive. Spectrum reserves the right to recover payments on Service Orders that do not install Services within six months of the effective date of the respective Service Order or if the Services are terminated within six months of installation. Incentive may not be available to all Partners. Contact your Channel Manager for further details. Services not available in all areas. Restrictions apply. ©2025 Charter Communications, all rights reserved.