

# Q4 2025 Partner Incentive

Earn 1X MRR

To qualify:

- Deal size must be at least \$1,000 MRR with a 36-month commitment
  - Or an incremental add-on to an existing contract totaling at least \$1,000/month in additional licensing.
- Deal needs to be signed by **December 31<sup>st</sup>, 2025**. All deals must be registered. Commission will be paid upon first paid invoice.

## Why AgileBlue?



### Deal Protection

We offer deal protection when a new opportunity is registered with a guarantee of the largest discount on that opportunity. We got you covered.



### Sales and Marketing Enablement

We'll help market our partners' business with webinars, events, and collateral. Need help with a product demo? We do that too.



### Multi-Tenant Platform

Get full visibility of client data with our multi-tenant and white-label analytics portal. With real-time notifications our partners can see under the hood of the SIEM and SOC activity.



### Customized Reporting

To help our Partners, we provide custom monthly reporting, as well as recommendations and tuning of alerts. Benchmarking is also an important piece – we do that too.



### Cyber Risk Scoring

We customize the AgileBlue experience to analyze and detect exactly what is needed. Each client gets a custom Cyber Risk Score that makes their security easy to understand.



### SOC Live Chat

We believe availability and accessibility are critical in supporting a XDR|SOAR offering. That's why we have a live chat feature in our SOC portal.



## Have Questions?

Contact Jess Bryar, Sr. Channel Sales Director  
jbryar@agileblue.com  
[Connect on LinkedIn](#)

[Deal Registration Form](#)

## The AI-Powered SecOps Platform

**While others are still detecting, we have already responded.** AgileBlue is an AI-powered SecOps platform, built to detect and stop cyberattacks.

We combine **intelligent automation** with **real human analysts** to protect your endpoints, cloud, and network 24/7.

AgileBlue's combines **eight critical security modules, in one platform**— built to detect faster and with precision, so you can go from reactive to proactive defense.



## Eight Security Modules, One Platform



### Sapphire AI Insights

Sapphire, Cerulean's AI brain, delivers 98%+ accurate autonomous investigations, decisions, and responses.



### Cloud Security

CDR tackles cloud attacks; CSPM secures configurations with full visibility.



### Vulnerability Scanning

Continuous vulnerability management, real-time protection, and rapid remediation.



### Sapphire SOC Analyst

Sapphire automates 90% of Level 1 and 2 tasks, boosting SOC efficiency and collaboration.



### Elastic SIEM

AI-powered SIEM optimizes threat detection, investigation, and response.



### M365 Security Module

Identifies Microsoft 365 misconfigurations with prioritized remediation plans.



### Cerulean XDR Agent

Serves specific areas or provinces with localized products and services.



### Cyber Risk & Posture Scoring

Identify gaps, monitor risks, and reduce cyber threats by 75%.

Powered by AI,  
our platform  
delivers:

**70%**

Reduction in analyst time to investigate benign cases

**48%**

Reduction in analyst time to investigate, decision, and auto-respond to malicious attacks

**90%**

Automation of level 1 and level 2 triage and decisioning for SOC analysts

# Real Security. Real Partnership. Built for Your Clients.

Your clients deserve more than alerts. They deserve action, clarity, and a cybersecurity partner who's built for their needs—not enterprise complexity.



## Before you even notice the threat, we've already acted.

When seconds matter, slow tools leave you exposed. **AgileBlue reduces false alerts by 70% and responds 48% faster** to real threats with automated triage. **While others are still detecting, we've already acted.**



## One Platform. Total Coverage.

Stop juggling disconnected tools and vendors. AgileBlue unifies **8 essential modules**—SIEM, SOAR, EDR/XDR, and more—into one platform with over **200+ integrations**, giving you **full visibility and control**.



## Security That Feels Like Part of Your Team

Most vendors disappear after onboarding. AgileBlue gives you **24/7 support, a dedicated SOC team**, and expert guidance whenever you need it. That human + AI combo is why **96% of clients stay with us**.



## Enterprise-Grade Protection Without the Enterprise Price

Built for mid-sized organizations, AgileBlue delivers **flat-rate pricing, fast onboarding**, and a **fully managed SOC**—so you get **big-league protection without the big-budget hassle**.