



Earn 2x MRR – The Easy Way

No MRR minimums. No extended contracts required. No complicated hoops.

DETAILS:

- Earn **2x MRR** on opportunities closed between October 1st and December 31st.
- **There's no minimum contract length, MRR threshold, or required billing frequency for SPIFF eligibility.** This SPIFF is designed so that nearly any qualified referral can earn a bonus payout. To be eligible, the referred account must be a genuine, active customer and remain in good standing for a minimum period. Please review the full terms and conditions for complete details.





Aircall SPIFF Eligibility Terms

Promotion Period: October 1st – December 31st, 2025

- The opportunity must be **Closed-Won** within the promotion period.
- The opportunity must be for a **net-new Aircall customer**.
- The SPIFF applies only to opportunities **sourced by the partner** with referral credit awarded by the Aircall team according to our Rules of Engagement.
- SPIFF is a **one-time payment** based on a multiplier of the **fixed MRR value** of the initial signed agreement, excluding taxes and fees. Upsells, renewals, and expansions are not eligible.
- Charges for Aircall onboarding, professional services, and usage (e.g., toll-free minutes, international calls without bundles) are excluded.
- Multiple SPIFFs may be available on a single opportunity, but only **one SPIFF can be claimed**. If multiple qualify, Aircall will default to the SPIFF with the highest payout unless the partner requests otherwise in writing at registration.
- The referred customer must be in **good financial standing** and have paid their initial invoice(s) in full.

Special Terms for Customers with Monthly Billing:

- Customers on monthly billing (with or without a contract) must:
 - Pay for **two consecutive months of service in full**.
 - Maintain the **same or higher number of seats in Month 2 as in Month 1** to remain eligible.

Payment & Clawback Conditions

- Aircall reserves the right to withhold or claw back SPIFF payments if the referred customer:
 - Cancels service, defaults on payment, or reduces their seat count below the initial number **within 60 days of activation**.

Anti-Fraud & Eligibility Compliance

To help ensure a fair and successful program for all participants, Aircall may review referrals and withhold or deny SPIFF payments if:

- The referred customer appears to have no genuine intent to maintain ongoing use of Aircall services.
- The referred business is not a legitimate, operating entity.
- The opportunity violates the spirit or intent of the program.
- Accounts that have been Aircall customers within the past 12 months are not eligible for referral incentives.

General

- Aircall reserves the right to modify, suspend, or withdraw this promotion at any time, with reasonable notice where practicable.
- We appreciate your partnership and look forward to your continued success in referring great customers to Aircall.