

Channel Partner Incentive: Earn 2x MRR Sales Incentives with FatPipe



Additionally, for every \$100K in combined TCV in sales to FatPipe, get an additional \$2000 bonus.**

Q4 2025 Sales Incentives

Incentive:

- Partner salesperson gets first **TWO months monthly billing (MRR) BONUS** for standard 36-month contracts or 5% for upfront payments*.
- \$25 for every presentation to the qualified end user
- Channel Partner Managers get **1X MRR** for all sales between now and Dec 31st.

Now through Dec 31st 2025

If you would like this incentive to be set up for your entire organization, please contact us.

Contact: sales123@fatpipeinc.com, or your Territory Manager, or Channel Support Manager (CSM@fatpipeinc.com)

*Other terms and conditions may apply. Please contact us for details. **TCV net to FatPipe after partner commissions