



Fast Track Colocation SPIF

Accelerate your revenue

Partner with Flexential to provide colocation services to your customers and earn 1X MRR on any new logo deal.

Eligibility Details

SPIF payments for colocation services are only eligible at the following data centers:

- Atlanta
- Charlotte
- Cincinnati
- Dallas
- Denver
- Fort Lauderdale
- Las Vegas
- Minneapolis
- Nashville
- Philadelphia – Collegeville
- Portland - Hillsboro 1
- Salt Lake City
- Tampa

Terms and Conditions

Opportunities must be submitted and accepted through the [Flexential Partner Portal](#)

- New Logos and less than 250KW only
- SPIF payment excludes any Flexential Professional Services/NRC/one-time payments
- Opportunities must be created on or after 10/1/2024 and closed by 12/31/2025
- Must be a minimum of 24-month term to qualify
- Total maximum SPIF payout is capped at \$50K per deal
- Payment will be made the month following receipt of the first payment by the customer

Flexential reserves the right to discontinue SPIF at any time. SPIF may need to be negotiated if special pricing is required to win a deal.